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Memorandum

TO: BATA Oversight Committee

DATE: September 3, 2014

FR: Executive Director

W.I. 1253

RE: Purchase Orders – Electronic Toll Collection FasTrak[®] Toll Tags: TransCore LP (\$1,836,652)

This item would authorize the Executive Director or his designee, to issue two purchase orders to TransCore LP (TransCore) to provide toll tags for the FasTrak[®] Regional Customer Service Center (CSC) project in the cumulative amount of \$1,136,652.

Background

In order to replenish the current supply and maintain a sufficient continuous supply of FasTrak[®] toll tags to fulfill new account enrollments for next calendar year, staff issued two Invitation For Bids (IFB) on July 29, 2014 – one IFB to purchase 104,500 standard (non-retail) toll tags and a second IFB to purchase 56,500 retail toll tags. Based on projected FasTrak[®] enrollments, staff expects this supply of toll tags to last through the end of April 2015.

There are only two U.S. toll tag vendors that supply tags compliant with the required California specifications: 3M Company (formerly Federal Signal Technologies) and TransCore. Both vendors submitted a bid in response to each of the two IFBs by the deadline of August 22, 2014. The lowest cost responsive bids in both categories were submitted by TransCore as indicated on page 2.

TransCore: Lowest Responsive Bidder

Toll Tag Type	Unit Price	Quantity	Total by Item (excluding sales tax)	Total by Item (including 8.75% sales tax)
Non-Retail Toll Tag	\$9.96	104,500	\$1,040,820	\$1,131,892
Retail Toll Tag:				
• Costco	\$11.47	32,500	\$372,775	\$405,393
• Safeway	\$11.47	8,000	\$ 91,760	\$ 99,789
• Walgreens	\$11.47	<u>16,000</u>	<u>\$183,520</u>	<u>\$199,578</u>
		56,500	\$648,055	\$704,760
TOTAL		161,000	\$1,688,875	\$1,836,652

3M Company

Toll Tag Type	Unit Price	Quantity	Total by Item (excluding sales tax)	Total by Item (including 8.75% sales tax)
Non-Retail Toll Tag	\$10.55	104,500	\$1,102,475	\$1,198,942
Retail Toll Tag:				
• Costco	\$12.50	32,500	\$406,250	\$441,797
• Safeway	\$12.50	8,000	\$ 100,000	\$108,750
• Walgreens	\$12.50	<u>16,000</u>	<u>\$ 200,000</u>	<u>\$217,500</u>
		56,500	\$ 706,250	\$768,047
TOTAL		161,000	\$1,808,725	\$1,966,988

Recommendation

Staff recommends that this Committee authorize the Executive Director or his designee to issue two purchase orders to TransCore to provide toll tags for the FasTrak® Regional CSC project in amounts not to exceed \$1,131,892 to furnish 104,500 standard toll tags and \$704,760 to furnish 56,500 retail toll tags.



 Steve Heminger

SH: bz

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REQUEST FOR COMMITTEE APPROVAL

Summary of Purchase Orders

Work Item No.:	1253
Vendor:	TransCore LP
Work Project Title:	Electronic Toll Collection FasTrak [®] Toll Tag Procurement
Purpose of Project:	To provide standard and retail toll tags for the FasTrak [®] Regional Customer Service Center (CSC) project.
Brief Scope of Work:	Provide 104,500 standard and 56,500 retail toll tags between November 2014 and April 2015 for the FasTrak [®] Regional CSC project.
Project Cost Not to Exceed:	\$1,131,892 (standard toll tag cost) <u>\$ 704,760 (retail toll tag cost)</u> \$1,836,652 (total cost)
Funding Source:	Toll Bridge Rehabilitation Program Budget
Fiscal Impact:	Funds are included in the FY 2014-15 Toll Bridge Rehabilitation Program Budget.
Motion by Committee:	That the Executive Director or his designee is authorized to issue two purchase orders to TransCore LP to provide 104,500 standard and 56,500 retail toll tags for the FasTrak [®] Regional CSC project, as described above and in the Executive Director's memorandum dated September 3, 2014, and the Chief Financial Officer is authorized to set aside funds in amounts of \$1,131,892 for the standard toll tag purchase order and \$704,760 for the retail toll tag purchase order.
BATA Oversight Committee:	<hr/> Bill Dodd, Chair
Approved:	Date: September 10, 2014